

SALES SUMMARY BY PERIOD

WALKTHROUGH

Access the WebPOS home page (URL <http://www.alliancepos.net>) and click on Headquarter System.




Go to Sales Report > Sales Summary by Period

Home Daily Operation Sales Report Inventory Master Records Maintenance Logout
v6.58.

Sales Dashboard

Branch: (All)

Report: Sales Trend



A bar chart showing sales trends. The y-axis ranges from 0 to 120,000. The chart shows a very high bar at the beginning (around 120,000) and then several much lower bars.

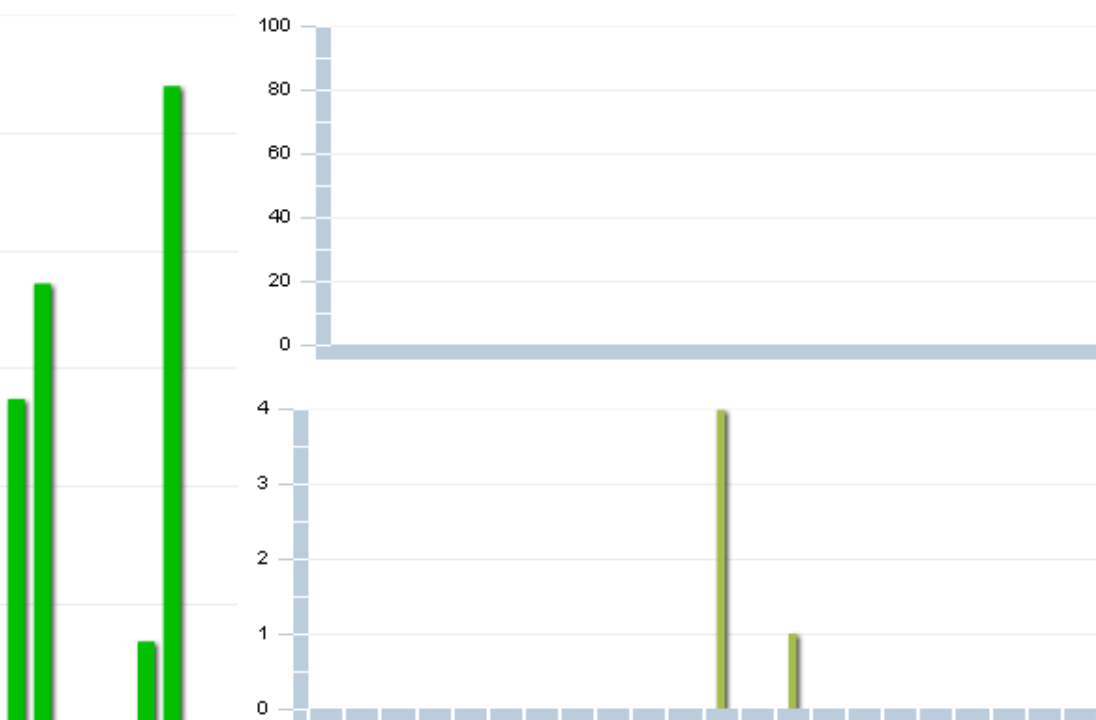
- Sales Transaction List
- Cashier Report
- Media Tender Report
- Sales Report by Clerk
- Sales Warranty Tracking
- Sales Report by Product

- Sales Summary by Branch
- Sales Summary by Product
- Sales Summary by Period
- Product Movement Analysis
- Sales Comparison

- Sales Book
- Download eSales

Panel: Full
Refresh every (mins):
Refresh

- Feb 10, 2012
Benchmark: Revenue (Base Product)



A bar chart showing sales summary by period. The y-axis ranges from 0 to 100. The chart shows two groups of bars. The first group has two bars, one around 75 and one around 90. The second group has two bars, one around 15 and one around 100.

Check breakdown of sales performance by period to see peak and off-peak seasons.

Set the Period and Region filter.

Select the type of breakdown you want to view:

Hourly

Weekly

Daily

Monthly

Day of Month

Yearly

Weekday

Sales Summary By Period

Period: 02/08/2012 - 02/08/2012

Report By: **Hourly**

Terminal No:

Branch:

- Hourly
- Daily
- Day of Month
- Weekday
- Weekly

You can also filter by Terminal and by Branch to narrow down your search.
Click Search once done.

Sales Summary By Period

Period: 02/08/2012 - 02/08/2012

Report By: **Hourly**

Terminal No: F12

Branch: **Boutique**

When the selected report is Hourly Sales, the time is placed under the Period column. It will not show the time slots where there is no sales transaction.

With this, you can now see your off-peak hours and strategize accordingly.

This report can be viewed in PDF and Excel formats. To email, click on the Email button (see How to Send Report)

Sales Summary By Period

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	Period	Gross	%	Cost	Tax	Gross Profit	%	# Trx	# Cust	%
1	01:00	11,815.20	10.9%	-150.00	1,265.91	10,699.29	35.1%	2	0	0.0%
2	20:00	35,184.80	32.6%	32,730.00	3,769.80	-1,315.00	-4.3%	1	1	14.3%
3	21:00	60,780.00	56.3%	33,160.00	6,512.13	21,107.87	69.2%	5	5	71.4%
4	22:00	184.80	0.2%	150.00	19.80	15.00	0.0%	1	1	14.3%
	TOTAL:	107,964.80	100.0%	65,890.00	11,567.64	30,507.16	100.0%	9	7	100.0%

Chart PDF Excel Email Refresh Close

To see a graphic representation, click on the Chart button. It will show a Line Chart for Gross Sales, Gross Profit, Cost, Transaction Count and Customer Count.

